FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

DECEMBER 31, 2010



A Certified Public Accounting and Consulting Firm

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

DECEMBER 31, 2010

TABLE OF CONTENTS

		PAGE
INDE	EPENDENT AUDITOR'S REPORT	1
FINA	NCIAL STATEMENTS	
	Balance Sheet	2
	Statement of Revenues and Expenses	3
	Statement of Changes in Fund Balances	4
	Statement of Cash Flows	5 - 6
	Notes to the Financial Statements	7 - 11
SUP	PLEMENTARY INFORMATION	
	Future Major Repairs and Replacements (Unaudited)	12
	Total Revenues, Operating Expenses and Allocations to Funds - Actual to Budget	13 - 15
	Fund Expenses	16

Marie D. Mirra, CPA ~ NJ and NY

Member of: American Institute of CPAs Association of Certified Fraud Examiners American Board of Forensic Accounting New Jersey Society of CPAs New York Society of CPAs



284 US Hwy 206, Suite 8A Hillsborough, NJ 08844 Tel 908.281.4500 Fax 908.281.4504 mmirra@mirracpas.com

A Certified Public Accounting and Consulting Firm

INDEPENDENT AUDITOR'S REPORT

TO THE BOARD OF TRUSTEES AND UNIT OWNERS OF WESTGATE SQUARE ASSOCIATION, INC.

We have audited the accompanying balance sheet of Westgate Square Association, Inc. as of December 31, 2010 and the related statements of revenues and expenses, changes in fund balances, and cash flows for the year then ended. These financial statements are the responsibility of the Association's Board of Trustees. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Board, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Westgate Square Association, Inc. as of December 31, 2010, and the results of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Accounting principles generally accepted in the United States of America require that the information on future major repairs and replacements on page 12 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The supplementary information on pages 13 through 16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of the Association and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

MIRRA & ASSOCIATES, LLC

Hillsborough, New Jersey April 1, 2011

Page 1

BALANCE SHEET

DECEMBER 31, 2010

		TOTAL	OPERATING FUND		DEFERRED G MAINTENANCE FUND		REF	PLACEMENT FUND
ASSETS								
Cash	\$	00 E70	c	90 E79	\$		ው	
	Ф	89,578	\$	89,578	Ф	-	\$	70.004
Money market funds		241,089		164,468		-		76,621
Certificates of deposit		640,000		25,000		_		615,000
Investments		253,415		-		-		253,415
Accrued interest receivable		1,044		-		-		1,044
Assessments receivable, net of								
allowance for doubtful accounts		00 507		00 507				
of \$2,000		23,567		23,567		-		-
Due from Township		16,101		16,101				-
Other receivable		1,251		1,251		-		-
Prepaid insurance		21,668		21,668				-
Prepaid Federal income taxes		2,610		2,610		-		(4.000)
Due to/from funds		-		(54,232)		58,260		(4,028)
TOTAL ASSETS	<u>\$ 1</u>	,290,323		290,011	\$	58,260	\$	942,052
LIABILITIES AND FUND BALANCES								
LIABILITIES								
Accounts payable and accrued								
expenses	\$	47,888	\$	47,888	\$	_	\$	_
Assessments received in advance	•	57,505	.*	57,505	*	_	Ψ	
				01,000				
TOTAL LIABILITIES		105,393		105,393		-		-
COMMITMENT		-		-		•		-
FUND BALANCES	1	,184,930		184,618		58,260		942,052
TOTAL LIABILITIES								
AND FUND BALANCES	<u>\$1</u>	,290,323		290,011	\$	58,260	\$	942,052

STATEMENT OF REVENUES AND EXPENSES

				D	EFERRED		
			OPERATING	MAINTENANCE		REF	PLACEMENT
		TOTAL	FUND		FUND	FUND	
REVENUES							
Membership assessments	\$	1,378,080	\$ 738,829	\$	245,000	\$	394,251
Bad debt recovery		16,471	16,471		-		-
Membership fees		15,660	15,660		-		-
Interest and investment income		13,677	2,370		-		11,307
Late, legal and fines income		8,460	8,460		-		-
Township reimbursement		7,915	7,915		-		-
Clubhouse rental income		7,250	7,250		-		-
Realized gain on investments		5,816					5,816
TOTAL REVENUES		1,453,329	796,955		245,000	•••	411,374
EXPENSES							
Administrative		251,672	251,547		-		125
Grounds maintenance		317,125	317,125		-		-
Other maintenance		122,105	122,105		-		-
Utilities		64,184	64,184		-		-
Recreation		33,639	33,639		-		-
Federal income taxes		890	108		-		782
Fund expenses		780,742			277,706	••-	503,036
TOTAL EXPENSES		1,570,357	788,708		277,706		503,943
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$	(117,028)	\$ 8,247	\$	(32,706)	\$	(92,569)

STATEMENT OF CHANGES IN FUND BALANCES

					REPLACEMENT FUND					
						ACCUMULATED				
			Di	EFERRED		OTHER		OTHER		
		OPERATING	MAI	NTENANCE			CON	PREHENSIVE	REF	PLACEMENT
	TOTAL	FUND		FUND		TOTAL	INC	OME (LOSS)		FUND
FUND BALANCES -	.	 .			_		_		_	
BEGINNING OF YEAR	\$1,305,463	\$176,371	\$	90,966	\$	1,038,126		73.44	\$ 1	,038,126
COMPREHENSIVE INCOME (LOSS):										
NET UNREALIZED LOSS ON INVESTMENTS	(3,505)	-		-		(3,505)		(3,505)		-
EXCESS (DEFICIENCY) OF REVENUES OVER	(117,000)	0.047		(00.700)		(00.500)				(22 - 22)
EXPENSES	(117,028)	8,247_		(32,706)	_	(92,569)		<u>-</u>		(92,569)
TOTAL COMPREHENSIVE INCOME (LOSS)	(120,533)	8,247		(32,706)		(96,074)		(3,505)		(92,569)
FUND BALANCES - END OF YEAR	\$1,184,930	\$184,618	\$	58,260	\$	942,052		(3,505)	\$	945,557

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2010

	TOTAL	OPERATING FUND		
CASH FLOWS FROM OPERATING ACTIVITIES				
Excess (deficiency) of revenues				
over expenses	\$ (117,028)	\$ 8,247	\$ (32,706)	\$ (92,569)
Adjustments to reconcile excess (deficiency) of revenues over expenses to net cash used in operating activities:				
Change in assets and liabilities:				
Accrued interest receivable	2,202	_	_	2,202
Assessments receivable	(19,384)	(19,384)	-	-
Other receivable	4,208	4,208	-	_
Prepaid insurance	-	-	-	_
Prepaid Federal income taxes	5,936	5,936	-	=
Due to/from funds	-	(119,001)	32,706	86,295
Accounts payable and				•
accrued expenses	9,110	9,110	-	-
Assessments received in advance	137_	137		
NET CASH USED IN				
OPERATING ACTIVITIES	(114,819)	(110,747)		(4,072)

STATEMENT OF CASH FLOWS

		OPERATING	DEFERRED MAINTENANCE	REPLACEMENT
	TOTAL	FUND	FUND	FUND
(CONTINUED)		7 5115		
CASH FLOWS FROM INVESTING ACTIVITIES				
Maturity of certificates of deposit	940,000	185,000	-	755,000
Purchase of certificates of deposit	(640,000)	(25,000)	-	(615,000)
Purchase of investments	(206,811)	-	-	(206,811)
Net activity in money market funds	73,577	2,694		70,883
NET CASH PROVIDED BY INVESTING ACTIVITIES	166,766	162,694	-	4,072
NET INCREASE IN CASH	51,947	51,947	-	-
CASH - BEGINNING OF YEAR	37,631	37,631		
CASH - END OF YEAR	\$ 89,578	\$ 89,578	\$ -	\$ -
SUPPLEMENTAL DISCLOSURE: Income taxes paid	\$			

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2010

NOTE 1 - NATURE OF ORGANIZATION:

Westgate Square Association, Inc. is a New Jersey corporation subject to the provisions of the Condominium Act of the State of New Jersey. The purpose of the Association is to provide for the preservation of the values and amenities in the community and for the operation and maintenance of the common property. Consisting of 396 residential units, the Association is located in Edison, New Jersey. Recreational facilities include a clubhouse, swimming pool and tennis courts.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Fund Accounting - The Association's governing documents (i.e., Public Offering Statement, Master Deed, and By-laws) provide certain guidelines for governing its financial activities. To ensure observance of limitations and restrictions on the use of financial resources, the Association maintains its accounts in accordance with the principles of fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

Operating Fund - This fund represents the portion of expendable funds that is available for the general operations of the Association.

Deferred Maintenance Fund - The purpose of this fund is to accumulate sufficient amounts which will allow the Association to have the necessary resources to perform painting, siding replacement and other maintenance services which occur less frequently than annually.

Replacement Fund - The purpose of the replacement fund is to accumulate funds over the lives of capital assets which are part of the common elements that are the Association's responsibility to replace so that sufficient amounts are available to pay for their eventual replacement.

Recognition of Assets - The Association's property and common elements are owned by the unit owners in condominium form pursuant to the master deed wherein each of the individual unit owners holds legal title to an undivided interest in property constituting the common elements. Accordingly, no amounts related to these common elements are included on the accompanying balance sheet of the Association. The common elements generally consist of sidewalks, roadways, recreational facilities, open areas, and portions of the buildings not comprising the individual units.

Cash - Cash is held in bank deposit accounts.

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2010

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Money Market Funds - Money market funds are recorded at cost which approximated market value at December 31, 2010.

Investments - Securities are classified as investments. The Association reports its investments under the provision of Statement of Financial Accounting Standards No. 115 - "Accounting for Certain Debt and Equity Securities" (SFAS 115). In accordance with this statement the Association has classified its investments as available for sale.

Securities classified as available for sale may be sold in response to changes in interest rates, liquidity needs and for other proposes. Available for sale securities are carried at fair value and include all debt and equity securities not classified as held to maturity. Any resulting unrealized gains and losses are reflected as comprehensive income. Realized gains and losses for securities classified as available for sale are reported in the statement of revenues and expenses based on the adjusted cost of the specific security sold.

Membership Assessments and Assessments Receivable - The Association's members are subject to annual assessments which are billed monthly based upon the annual budget and as determined by the Board of Trustees. The Association retains excess operating funds at the end of the operating year, if any, for use in future operating periods, or as otherwise specified by the Association's governing documents. A portion of the monthly assessments to owners are allocated to the replacement fund and deferred maintenance fund.

On a periodic basis, the Board and management evaluate the assessments receivable and estimate an allowance for doubtful accounts, based on the current legal status of past due accounts.

Interest and Investment Income Earned - It is the Association's policy to allocate interest and investment income earned on replacement fund money market funds, certificates of deposit and investments to the replacement fund. Interest income earned on all other money market funds and certificates of deposit is recorded to the operating fund.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires the Board to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events - The Association has evaluated events and transactions for potential recognition or disclosure through the date of the auditor's report which is the date the financial statements were available to be issued.

WESTGATE SQUARE ASSOCIATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010

NOTE 3 - CERTIFICATES OF DEPOSIT:

Certificates of deposit consisted of the following at December 31, 2010:

<u>Maturity</u>	Interest Rate	<u>Total</u>	Operating Fund	Replacement Fund
Within one year One to two years	0.20%-1.09% 0.85%-1.00%	\$440,000 <u>200,000</u>	\$25,000 	\$415,000 <u>200,000</u>
	Total	\$ <u>640,000</u>	\$ <u>25,000</u>	\$ <u>615,000</u>

The Association intends to hold these certificates of deposit until maturity. Market values approximated cost at December 31, 2010.

NOTE 4 - INVESTMENTS:

At December 31, 2010, investments consisted of mutual funds which were recorded at market value and are classified as available for sale as follows:

	Amortized	Unrealized	Market
	<u>Cost</u>	Loss	Value
Vanguard GNMA Funds	\$ <u>256,920</u>	\$ <u>(3,505)</u>	\$ <u>253,415</u>

The unrealized loss has been included in comprehensive income (loss) in the accompanying financial statements.

NOTE 5 - DUE FROM TOWNSHIP / TOWNSHIP REIMBURSEMENT:

The Association is reimbursed by the Township of Edison for a portion of snow removal and street lighting expenses. During March 2010, the Association received reimbursements for 2008 snow removal and street lighting for \$7,915 which is recorded in the accompanying financial statements. The reimbursements for 2009 and 2010 have not been received as of December 31, 2010; therefore, such are recorded as Due from Township in the accompanying financial statements based on actual reimbursements received in prior years.

WESTGATE SQUARE ASSOCIATION, INC. NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2010

NOTE 6 - FEDERAL INCOME TAXES:

Under the Internal Revenue Code, associations may be taxed as a condominium association at their election, or as a regular corporation. The association may select either method in any year and will generally select the method that results in the lowest tax due. A method selected in one year affects only that year and the association is free to select either method in future years. By filing as a regular corporation, the association is generally taxed at a lower rate than by filing as a condominium association.

For the year ended December 31, 2010, the Association has not elected to be taxed as a condominium association and will, therefore, be taxed as a corporation. Income taxes of \$890 have been provided based on the excess of non-membership income over non-membership expenses.

The Association adopted the new accounting for uncertainty in income tax guidance, which clarifies the accounting and recognition for tax positions taken or expected to be taken in its income tax returns. The Association's income tax returns are subject to examination by taxing authorities for three years after the returns are filed. In evaluating the Association's tax provisions and accruals, the Association believes that its estimates are appropriate based on current facts and circumstances.

The Association is incorporated pursuant to Title 15A of the New Jersey Statutes and, therefore, is not liable for New Jersey corporation business income tax.

NOTE 7 - REPLACEMENT FUND:

The Association's governing documents require that funds be accumulated for future major repairs and replacements. Accumulated funds are held in separate accounts and are generally not available for expenditures for normal operations.

FWH Associates, professional engineering consultants, updated the replacement study in January 2008 to estimate the remaining useful lives and the replacement costs of the components of common property. The estimates were based on the then current estimated replacement costs. The table included in the unaudited supplementary information on future major repairs and replacements is based on this study.

The Board is funding for major repairs and replacements over the remaining useful lives of the components based on the study's estimates of current replacement costs utilizing the cash flow method averaged over 30 years. Interest and investment income earned on replacement funds and realized gains on investments, net of income taxes, are also allocated to the replacement fund.

WESTGATE SQUARE ASSOCIATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2010

NOTE 7 - REPLACEMENT FUND (CONTINUED):

The Association has engaged an engineer who is currently in the process of updating the reserve study.

Funds are being accumulated in the replacement fund based upon estimated costs for repairs and replacements of common property components. Actual expenditures may vary from the estimated amounts and the variations may be material. Therefore, amounts accumulated in the replacement fund may not be adequate to meet all future needs for major repairs and replacements. If additional funds are needed, the Association has the right to increase regular assessments, pass special assessments or delay major repairs and replacements until funds are available, if possible.

NOTE 8 - MEMBERSHIP FEES:

Upon the acquisition of title to a unit, each new member of the Association must contribute a one-time, non-refundable membership fee equivalent to three months' of the current maintenance fees. Such fees have been allocated as operating revenues in the accompanying financial statements.

NOTE 9 - COMMITMENT:

During November 2010, the Association entered into a contract for roof replacements above the living room and second bedroom of the units in five courts within the Association at a cost of approximately \$348,000 plus engineering fees. No work had begun as of December 31, 2010 and is anticipated to commence in Spring 2011; therefore, no amounts have been recorded in the accompanying financial statements.

SUPPLEMENTARY INFORMATION

FUTURE MAJOR REPAIRS AND REPLACEMENTS

(UNAUDITED)

DECEMBER 31, 2010

FWH Associates, P.A., professional engineering consultants, conducted a study in 2008 to estimate the remaining useful lives and the replacement costs of the components of common property. Replacement costs were based on the estimated costs to repair or replace the common property components at the date of the study. Estimated current replacement costs have not been revised since that date and do not take into account the effects of inflation between the date of the study and the date that the components will require repair or replacement.

The following information is based on the study and presents significant information about the components of common property.

	AS OF 200	08 STUDY
	ESTIMATED	ESTIMATED CURRENT
	REMAINING USEFUL	REPLACEMENT
COMPONENTS	LIVES (YEARS)	COSTS
Site work	1 - 28	\$ 2,665,766
Structures	1 - 25	5,760,057
Mechanical / electrical	2 - 14	8,100
Miscellaneous	2	5,000
		\$ 8,438,923

Replacement fund balance as of December 31, 2010 \$942,052

SUPPLEMENTARY INFORMATION

TOTAL REVENUES, OPERATING EXPENSES AND ALLOCATIONS TO FUNDS - ACTUAL TO BUDGET

FOR THE YEAR ENDED DECEMBER 31, 2010

		(UNAUDITED)
REVENUES	ACTUA	L BUDGET
	ው ፈርንር	000
Membership assessments	\$ 1,378,0	·
Bad debt recovery		471 -
Membership fees	•	660 16,800
Interest and investment income		677 31,700
Late, legal and fines income	·	460 7,500
Township reimbursement	•	915 9,000
Clubhouse rental income	· ·	250 3,500
Realized gain on investments	5,8	816 -
Other income		<u>- 500</u>
TOTAL REVENUES	1,453,	329 1,447,080
EXPENSES		
ADMINISTRATIVE		
Insurance	99,	105 100,000
Management	88,	·
Payroll - maintenance	27,9	,
Office expense	14,3	• • • • •
Legal and other professional fees	7.9	997 7,500
Audit	•	200 4,900
Payroll taxes		789 4,620
Telephone	•	796 4,200
Engineering		213 3,000
Dues and subscriptions	•	124 500
Social events		186 500
Bad debt expense		- 15,000
		
TOTAL ADMINISTRATIVE EXPENSES	251,5	274,820

SUPPLEMENTARY INFORMATION

TOTAL REVENUES, OPERATING EXPENSES AND ALLOCATIONS TO FUNDS - ACTUAL TO BUDGET

FOR THE YEAR ENDED DECEMBER 31, 2010

EXPENSES (CONTINUED) GROUNDS MAINTENANCE	ACTUAL	(UNAUDITED) BUDGET
	404.00	
Snow removal	121,867	80,000
Lawn care	103,950	105,991
Landscaping	48,852	50,000
Drainage	25,998	25,000
Sprinkler maintenance	16,458	18,900
TOTAL GROUNDS MAINTENANCE EXPENSES	317,125	279,891
OTHER MAINTENANCE		
Structure	42,188	35,000
Trash removal	41,655	42,000
Electrical and plumbing repairs	12,945	8,000
Exterminating	9,654	15,000
Common property maintenance	5,036	15,000
Water main break repairs / contingency	4,066	10,000
Auto	2,629	2,600
Street sweeper	2,456	2,300
Janitorial supplies	932	1,000
Equipment	373	350
Painting	171	500
TOTAL OTHER MAINTENANCE EXPENSES	122,105	131,750
		101,700
UTILITIES		
Water and sewer	32,825	25,300
Electricity	29,800	31,000
Gas	1,559	3,700
TOTAL UTILITIES EXPENSES		00.000
COLAR OTHER LANDED	64,184	60,000

SUPPLEMENTARY INFORMATION

TOTAL REVENUES, OPERATING EXPENSES AND ALLOCATIONS TO FUNDS - ACTUAL TO BUDGET

	ACTUAL	(UNAUDITED) BUDGET
(CONTINUED)		
RECREATION		
Recreation - pool	32,370	30,000
Clubhouse expense	1,135	2,500
Heat / air conditioner	134	<u>750</u>
TOTAL RECREATION EXPENSES	33,639	33,250
FEDERAL INCOME TAXES - OPERATING	108	5,400
DEFERRED MAINTENANCE FUND		
Maintenance assessments (contributions)	245,000	245,000
REPLACEMENT FUND		
Maintenance assessments (contributions)	394,251	394,251
Interest and investment income	11,307	24,000
Realized gain on investments	5,816	
TOTAL ALLOCATIONS TO THE		
REPLACEMENT FUND	411,374	418,251
TOTAL EXPENSES AND ALLOCATIONS	· · · · · · · · · · · · · · · · · · ·	
TO THE FUNDS	1,445,082	1,448,362
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES BEFORE BUDGETED		
SURPLUS CARRYOVER	8,247	(1,282)
BUDGETED SURPLUS CARRYOVER		1,282
EXCESS OF REVENUES OVER EXPENSES	\$ 8,247	\$ -

SUPPLEMENTARY INFORMATION

FUND EXPENSES

DEFERRED MAINTENANCE FUND EXPENSES:		
Painting	\$	139,377
Siding replacement		121,976
Dryer vent cleaning		16,353
TOTAL DEFERRED MAINTENANCE FUND EXPENSES	\$	277,706
REPLACEMENT FUND EXPENSES:		
Roof replacement	\$	329,445
Balconies and wood decks		116,728
Chimney caps		21,595
Clubhouse HVAC		16,691
Pool resurfacing		10,990
Garage and entry doors		5,671
Walkway lights		1,216
Clubhouse hot water heater	*****	700
TOTAL REPLACEMENT FUND EXPENSES	\$	503,036