FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

DECEMBER 31, 2011



 $A\ Certified\ Public\ Accounting\ and\ Consulting\ Firm$

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

DECEMBER 31, 2011

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A Certified Public Accounting and Consulting Firm

INDEPENDENT AUDITOR'S REPORT

TO THE BOARD OF TRUSTEES AND UNIT OWNERS OF WESTGATE SQUARE ASSOCIATION, INC.

We have audited the accompanying balance sheet of Westgate Square Association, Inc. as of December 31, 2011 and the related statements of revenues and expenses, changes in fund balances, and cash flows for the year then ended. These financial statements are the responsibility of the Association's Board of Trustees. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Board, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Westgate Square Association, Inc. as of December 31, 2011, and the results of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Accounting principles generally accepted in the United States of America require that the information on future major repairs and replacements on page 12 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries about the methods of preparing the information and comparing the information for consistency with responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information or provide any assurance.

Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The supplementary information on pages 13 through 16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of the Association and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information, except for the portion marked "unaudited" on which we express no opinion, has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material-respects in relation to the financial statements as a whole.

MIRRA & ASSOCIATES, LLC Hillsborough, New Jersey

January 30, 2012

BALANCE SHEET

DECEMBER 31, 2011

		TOTAL	01	PERATING FUND		FERRED NTENANCE FUND	REF	PLACEMENT FUND
ASSETS								
Cash	\$	153,468	\$	153,468	\$	-	\$	
Money market funds		219,917		67,458		-		152,459
Certificates of deposit		671,100		100,000		-		571,100
Investments		328,334		-		-		328,334
Assessments receivable		9,585		9,585		-		-
Due from Township		16,101		16,101		-		-
Prepaid insurance		7,622		7,622		-		-
Due to/from funds		_		(84,807)		85,850		(1,043)
TOTAL ASSETS	<u>\$ 1</u>	,406,127	\$	269,427	\$	85,850	\$	1,050,850
LIABILITIES AND FUND BALANCES								
LIABILITIES								
Accounts payable and accrued								
expenses	\$	23,141	\$	7,879	\$	-	\$	15,262
Federal income taxes payable		85		85		_		-
Assessments received in advance		48,359		48,359		-		**
TOTAL LIABILITIES		71,585		56,323		-		15,262
COMMITMENTS				-		-		-
FUND BALANCES	1	,334,542		213,104		85,850		1,035,588
TOTAL LIABILITIES	* •	100 107	•	000 407	•	05.050	•	, 050 050
AND FUND BALANCES	<u> \$ 1</u>	,406,127	\$	269,427	<u>\$</u>	85,850	<u>\$</u>	1,050,850

STATEMENT OF REVENUES AND EXPENSES

				DI	EFERRED		
			OPERATING	MAINTENANCE		REF	PLACEMENT
		TOTAL	FUND		FUND		FUND
REVENUES							
Membership assessments	\$	1,401,840	\$ 718,840	\$	31,000	\$	652,000
Interest and investment income	Ψ	12,845	Ψ 7 10,040 789	Ψ	31,000	Ψ	12,056
Membership fees		12,375	12,375		_		12,000
Township reimbursement		9,522	9,522		-		-
Legal fee income		6,383	6,383		-		-
Recovery of bad debt		6,163	6,363		-		-
Late fee income		4,200	4,200		-		•
Realized gain on sale of investments		3,744	4,200		-		- 3,744
Clubhouse rental income		3,7 44 3,000	3,000		•		3,744
Other income		3,000	3,000		-		-
Other income							
TOTAL REVENUES		1,460,102	761,302		31,000		667,800
EXPENSES							
Administrative		240,930	240,861		-		69
Grounds maintenance		285,859	285,859		-		-
Other maintenance		119,447	119,447		-		-
Utilities		51,182	51,182		-		-
Recreation		35,425	35,425		-		-
Federal income taxes		1,085	42		-		1,043
Fund expenses		580,623	-		3,410		577,213
TOTAL EXPENSES		1,314,551	732,816		3,410		578,325
EXCESS OF REVENUES							
OVER EXPENSES	\$	145,551	\$ 28,486	\$	27,590	\$	89,475

STATEMENT OF CHANGES IN FUND BALANCES

					REPLACEMENT FUND			
						ACCU	MULATED	
			DE	FERRED		0	THER	
		OPERATING	MAIN	NTENANCE		COMP	REHENSIVE	REPLACEMENT
	TOTAL	FUND		FUND	TOTAL	INCO	ME (LOSS)	FUND
FUND BALANCES (DEFICITS) -							4	
BEGINNING OF YEAR	\$1,184,930	\$184,618	\$	58,260	\$ 942,052	\$	(3,505)	\$ 945,557
COMPREHENSIVE INCOME:								
NET UNREALIZED								
GAIN ON INVESTMENTS	4,061	_		-	4,061		4,061	~
	•				·			
EXCESS OF REVENUES								
OVER EXPENSES	145,551	28,486		27,590	89,475			89,475
TOTAL COMPREHENSIVE								
INCOME	149,612	28,486		27,590	93,536		4,061	89,475
FUND BALANCES -						_		
END OF YEAR	\$1,334,542	\$213,104	\$	85,850	\$ 1,035,588	\$	556	\$ 1,035,032

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2011

	TOTAL	OPERATING FUND	DEFERRED MAINTENANCE FUND	REPLACEMENT FUND
CASH FLOWS FROM OPERATING ACTIVITIES				
Excess of revenues over expenses	\$ 145,551	\$ 28,486	\$ 27,590	\$ 89,475
Adjustments to reconcile excess of revenues over expenses to net cash provided by operating activities:				
Change in assets and liabilities:				
Assessments receivable	13,982	13,982	_	-
Prepaid insurance	14,046	14,046	-	-
Prepaid Federal income taxes	2,610	2,610	-	-
Accrued interest receivable	1,044	-	-	1,044
Other receivable	1,251	1,251	-	-
Due to/from funds	-	30,575	(27,590)	(2,985)
Accounts payable and				
accrued expenses	(24,747)	(40,009)	-	15,262
Federal income taxes payable	85	85	-	-
Assessments received in advance	(9,146)	(9,146)		
NET CASH PROVIDED BY				
OPERATING ACTIVITIES	144,676	41,880		102,796

STATEMENT OF CASH FLOWS

			DEFERRED	
		OPERATING	MAINTENANCE	REPLACEMENT
	TOTAL	FUND	FUND	FUND
(CONTINUED)				
CASH FLOWS FROM				
INVESTING ACTIVITIES				
Maturity of certificates of deposit	340,000	25,000	-	315,000
Purchase of certificates of deposit	(371,100)	(100,000)	-	(271,100)
Purchase of investments	(70,858)	-	-	(70,858)
Net activity in money market funds	21,172	97,010		(75,838)
NET CASH PROVIDED BY				
(USED IN) INVESTING	(00 700)	00.040		(400 700)
ACTIVITIES	(80,786)	22,010		(102,796)
NET INCREASE IN CASH	63,890	63,890	_	_
	•	,	•	
CASH - BEGINNING OF YEAR	89,578	89,578		
CASH - END OF YEAR	\$ 153,468	\$ 153,468	\$ -	\$ -
		1 /1	-	·
SUPPLEMENTAL DISCLOSURE:				
Income taxes paid	\$ -	\$ -	\$	\$ -

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2011

NOTE 1 - NATURE OF ORGANIZATION:

Westgate Square Association, Inc. is a New Jersey corporation subject to the provisions of the Condominium Act of the State of New Jersey. The purpose of the Association is to provide for the preservation of the values and amenities in the community and for the operation and maintenance of the common property. Consisting of 396 residential units, the Association is located in Edison, New Jersey. Recreational facilities include a clubhouse, swimming pool and tennis courts.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Fund Accounting - The Association's governing documents (i.e., Public Offering Statement, Master Deed, and By-laws) provide certain guidelines for governing its financial activities. To ensure observance of limitations and restrictions on the use of financial resources, the Association maintains its accounts in accordance with the principles of fund accounting. Financial resources are classified for accounting and reporting purposes in the following funds established according to their nature and purpose:

Operating Fund - This fund represents the portion of expendable funds that is available for the general operations of the Association.

Deferred Maintenance Fund - The purpose of this fund is to accumulate sufficient amounts which will allow the Association to have the necessary resources to perform painting, siding replacement and other maintenance services which occur less frequently than annually.

Replacement Fund - The purpose of the replacement fund is to accumulate funds over the lives of capital assets which are part of the common elements that are the Association's responsibility to replace so that sufficient amounts are available to pay for their eventual replacement.

Recognition of Assets - The Association's property and common elements are owned by the unit owners in condominium form pursuant to the master deed wherein each of the individual unit owners holds legal title to an undivided interest in property constituting the common elements. Accordingly, no amounts related to these common elements are included on the accompanying balance sheet of the Association. The common elements generally consist of sidewalks, roadways, recreational facilities, open areas, and portions of the buildings not comprising the individual units.

Cash - Cash is held in a bank deposit account.

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2011

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

Money Market Funds - Money market funds are recorded at cost which approximated market value at December 31, 2011.

Investments - Securities are classified as investments. The Association reports its investments under the provision of Statement of Financial Accounting Standards No. 115 - "Accounting for Certain Debt and Equity Securities" (SFAS 115). In accordance with this statement the Association has classified its investments as available for sale.

Securities classified as available for sale may be sold in response to changes in interest rates, liquidity needs and for other proposes. Available for sale securities are carried at fair value and include all debt and equity securities not classified as held to maturity. Any resulting unrealized gains and losses are reflected as comprehensive income. Realized gains and losses for securities classified as available for sale are reported in the statement of revenues and expenses based on the adjusted cost of the specific security sold.

Membership Assessments and Assessments Receivable - The Association's members are subject to annual assessments which are billed monthly based upon the annual budget and as determined by the Board of Trustees. The Association retains excess operating funds at the end of the operating year, if any, for use in future operating periods, or as otherwise specified by the Association's governing documents. A portion of the monthly assessments to owners are allocated to the replacement fund and deferred maintenance fund.

On a periodic basis, the Board and management evaluate the assessments receivable and estimate an allowance for doubtful accounts, based on the current legal status of past due accounts.

Interest and Investment Income Earned - It is the Association's policy to allocate interest and investment income earned on replacement fund money market funds, certificates of deposit and investments to the replacement fund. Interest income earned on all other money market funds and certificates of deposit is recorded to the operating fund.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires the Board to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events - The Association has evaluated events and transactions for potential recognition or disclosure through the date of the auditor's report which is the date the financial statements were available to be issued.

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2011

NOTE 3 - CERTIFICATES OF DEPOSIT:

Certificates of deposit consisted of the following scheduled maturities at December 31, 2011:

<u>Maturity</u>	Interest <u>Rate</u>	Total	Operating Fund	Replacement <u>Fund</u>
Within one year One to two years	0.35%-1.00% .80%	\$621,100 <u>50,000</u>	\$100,000 	\$521,100 <u>50,000</u>
	Total	\$ <u>671,100</u>	\$ <u>100,000</u>	\$ <u>571,100</u>

The Association intends to hold these certificates of deposit until maturity. Market values approximated cost at December 31, 2011.

NOTE 4 - INVESTMENTS:

At December 31, 2011, investments consisted of mutual funds which were recorded at market value and are classified as available for sale as follows:

	Amortized	Unrealized	Market
	<u>Cost</u>	<u>Gain</u>	<u>Value</u>
Vanguard GNMA Funds	\$ <u>327,778</u>	\$ <u>556</u>	\$ <u>328,334</u>

The net unrealized gain through December 31, 2011 has been included in comprehensive income in the accompanying financial statements.

NOTE 5 - DUE FROM TOWNSHIP / TOWNSHIP REIMBURSEMENT:

The Association is reimbursed by the Township of Edison for a portion of snow removal and street lighting expenses. During August 2011, the Association received reimbursements for 2009 snow removal and street lighting for a total amount of \$9,522 which is recorded in the accompanying financial statements. The reimbursements for 2010 and 2011 have not been received as of December 31, 2011 and, as such, are recorded as Due from Township in the accompanying financial statements which are estimated based on actual reimbursements received in prior years.

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2011

NOTE 6 - FEDERAL INCOME TAXES:

Under the Internal Revenue Code, associations may be taxed as a condominium association at their election, or as a regular corporation. The association may select either method in any year and will generally select the method that results in the lowest tax due. A method selected in one year affects only that year and the association is free to select either method in future years. By filing as a regular corporation, the association is generally taxed at a lower rate than by filing as a condominium association.

For the year ended December 31, 2011, the Association has not elected to be taxed as a condominium association and will, therefore, be taxed as a corporation. Income taxes of \$1,085 have been provided based on the excess of non-membership income over non-membership expenses.

The Association adopted the new accounting for uncertainty in income tax guidance, which clarifies the accounting and recognition for tax positions taken or expected to be taken in its income tax returns. The Association's income tax returns are subject to examination by taxing authorities for three years after the returns are filed. In evaluating the Association's tax provisions and accruals, the Association believes that its estimates are appropriate based on current facts and circumstances.

The Association is incorporated pursuant to Title 15A of the New Jersey Statutes and, therefore, is not liable for New Jersey corporation business income tax.

NOTE 7 - REPLACEMENT FUND:

The Association's governing documents require that funds be accumulated for future major repairs and replacements. Accumulated funds are held in separate accounts and are generally not available for expenditures for normal operations.

FWH Associates, professional engineering consultants, updated the replacement study in January 2011 to estimate the remaining useful lives and the replacement costs of the components of common property. The estimates were based on the then current estimated replacement costs. The table included in the unaudited supplementary information on future major repairs and replacements is based on this study.

The Board is funding for major repairs and replacements over the remaining useful lives of the components based on the study's estimates of current replacement costs utilizing the cash flow method averaged over 30 years. Interest and investment income earned on replacement funds and realized gains on investments, net of income taxes, are also allocated to the replacement fund.

WESTGATE SQUARE ASSOCIATION, INC. NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2011

NOTE 7 - REPLACEMENT FUND (CONTINUED):

Funds are being accumulated in the replacement fund based upon estimated costs for repairs and replacements of common property components. Actual expenditures may vary from the estimated amounts and the variations may be material. Therefore, amounts accumulated in the replacement fund may not be adequate to meet all future needs for major repairs and replacements. If additional funds are needed, the Association has the right to increase regular assessments, pass special assessments or delay major repairs and replacements until funds are available, if possible.

NOTE 8 - MEMBERSHIP FEES:

Upon the acquisition of title to a unit, each new member of the Association is required to contribute a one-time, non-refundable membership fee equivalent to three months' of the current maintenance fees. Such fees have been allocated as operating revenues in the accompanying financial statements.

NOTE 9 - COMMITMENTS:

During December 2011, the Association entered into a contract for the final roof replacement phase above the living room and second bedroom of units within the Association at a cost of approximately \$597,000. No work had begun as of December 31, 2011; therefore, no amounts have been recorded in the accompanying financial statements. Such will be charged to the replacement fund as the work is completed.

In addition, during December 2011, the Association entered into a four year painting contract at a cost of approximately \$485,680. The painting project will commence during 2012 and is expected to be completed through 2015 with the first three phases expected to cost \$110,060 each and the final phase at a cost of \$123,819. The total cost of the project will be charged to the deferred maintenance fund as the work is completed in subsequent years.

Finally, prior to the commencement of the painting project referred to above, KPI2 Contractors will replace the wood of 29 together balconies over the garages and balconies outside the second bedroom at a cost of \$2,085 per balcony. The total cost of the project will be charged to the replacement fund as the work is completed in the subsequent years.

SUPPLEMENTARY INFORMATION

FUTURE MAJOR REPAIRS AND REPLACEMENTS

(UNAUDITED)

DECEMBER 31, 2011

FWH Associates, P.A., professional engineering consultants, updated the study effective January 1, 2011 to estimate the remaining useful lives and the replacement costs of the components of common property. Replacement costs were based on the estimated costs to repair or replace the common property components at the date of the study.

The following information is based on the study and presents significant information about the components of common property.

	AS OF 201	11 STUDY
	ESTIMATED	ESTIMATED CURRENT
	REMAINING USEFUL	REPLACEMENT
COMPONENTS	LIVES (YEARS)	COSTS
Site work	1-25	\$ 2,743,078
Structures	1-28	5,596,720
Mechanical / electrical	6-20	12,750
Miscellaneous	5	5,000
		\$ 8,357,548

Replacement fund balance as of December 31, 2011

\$1,035,588

SUPPLEMENTARY INFORMATION

TOTAL REVENUES, OPERATING EXPENSES AND ALLOCATIONS TO FUNDS - ACTUAL TO BUDGET

FOR THE YEAR ENDED DECEMBER 31, 2011

REVENUES	ACTUAL	(UNAUDITED) BUDGET
Membership assessments	\$ 1,401,840	\$ 1,401,840
Interest and investment income	12,845	11,800
Membership fees	12,375	15,660
Township reimbursement	9,522	8,000
Legal fee income	6,383	2,500
Recovery of bad debt	6,163	2,500
Late fee income	4,200	5,000
Realized gain on sale of investments	3,744	-
Clubhouse rental income	3,000	3,500
Other income	30	-
Cities income		
TOTAL REVENUES	1,460,102	1,448,300
EXPENSES		
ADMINISTRATIVE		
Insurance	97,274	83,000
Management	89,528	90,050
Payroll - maintenance	21,376	30,000
Office expense	11,222	12,000
Legal	9,654	6,500
Audit	4,000	4,900
Payroll taxes	2,886	4,200
Telephone	2,532	3,500
Engineering	2,138	3,000
Dues and subscriptions	251	1,000
Bad debt expense	-	10,000
Other professional fees	•••	1,000
Social events		500
TOTAL ADMINISTRATIVE EXPENSES	240,861	249,650

SUPPLEMENTARY INFORMATION

TOTAL REVENUES, OPERATING EXPENSES AND ALLOCATIONS TO FUNDS - ACTUAL TO BUDGET

FOR THE YEAR ENDED DECEMBER 31, 2011

EVDENICES (CONTINUED)	ACTUAL	(UNAUDITED) BUDGET
EXPENSES (CONTINUED) GROUNDS MAINTENANCE		
Snow removal	109,573	85,000
Lawn care	77,550	77,550
Landscaping	52,006	60,000
On-site maintenance	17,098	-
Sprinkler maintenance	16,387	18,900
Drainage	13,245	30,000
TOTAL GROUNDS MAINTENANCE EXPENSES	285,859	271,450
OTHER MAINTENANCE		
Trash removal	43,667	43,000
Structure	36,627	40,000
Common property maintenance	11,924	16,000
Miscellaneous/contingency	8,355	10,300
Exterminating	7,905	15,000
Electrical	4,609	6,500
Auto	3,095	2,600
Street sweeper	2,553	2,300
Janitorial supplies	712	1,000
Plumbing	**	1,500_
TOTAL OTHER MAINTENANCE EXPENSES	119,447	138,200
UTILITIES		
Electricity	30,131	31,400
Water and sewer	19,459	26,300
Gas	1,592	3,200
TOTAL UTILITIES EXPENSES	51,182	60,900

SUPPLEMENTARY INFORMATION

TOTAL REVENUES, OPERATING EXPENSES AND ALLOCATIONS TO FUNDS - ACTUAL TO BUDGET

	ACTUAL	(UNAUDITED)
	ACTUAL	BUDGET
EXPENSES (CONTINUED)		
RECREATION		
Recreation - pool	30,925	31,000
Clubhouse expense	2,685	2,500
Miscellaneous	1,815	600
TOTAL RECREATION EXPENSES	35,425	34,100
FEDERAL INCOME TAXES - OPERATING	42	1,900
DEFERRED MAINTENANCE FUND		
Maintenance assessments (contributions)	31,000	31,000
REPLACEMENT FUND		
Maintenance assessments (contributions)	652,000	652,000
Interest and investment income	12,056	9,100
Realized gain on investments	3,744_	
TOTAL ALLOCATIONS TO THE		
REPLACEMENT FUND	667,800	661,100
TOTAL EXPENSES AND ALLOCATIONS		
TO THE FUNDS	1,431,616	1,448,300
EXCESS OF REVENUES OVER EXPENSES	\$ 28,486	\$ -

SUPPLEMENTARY INFORMATION

FUND EXPENSES

DEFERRED MAINTENANCE FUND EXPENSES:		
Siding replacement	\$	3,143
Painting		267
TOTAL DEFERRED MAINTENANCE FUND EXPENSES	¢	3,410
TOND LAFLINGES	Ψ	3,410
REPLACEMENT FUND EXPENSES:		
Roof replacement	\$	448,055
Concrete replacement	·	44,570
Chimney cap replacement		29,565
Garage doors replacement		26,034
Pavement resurfacing		10,700
Site lighting		6,388
Fence replacement		5,580
Tennis court repairs		4,173
Wood decks replacement		1,345
Pool filter system		803
TOTAL REPLACEMENT FUND EXPENSES	<u>\$</u>	577,213